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Vol. 19 Issue 8

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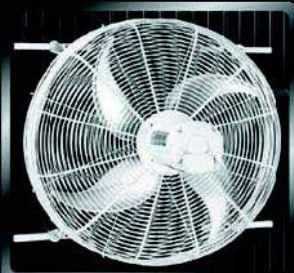
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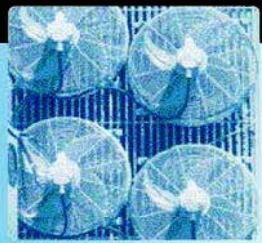
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Focal Point Expands Seem® 1 Family with Indirect Suspended and Wall Mount Luminaires

Focal Point has introduced a new addition to its Seem® 1 series, Seem 1 Indirect. The newest member of the popular Seem family is engineered with both the specifier and contractor in mind to enable design flexibility and ease of installation.

“By always listening to the market, we are continuing the evolution of the Seem product line to meet the needs of specifiers and contractors alike,” stated Mike Thornton, Chief Marketing Officer for Focal Point LLC. “The addition of Seem 1 Indirect completes the Seem 1 family and supports diverse applications.”

Perfectly coordinated with its Seem 1 companions, the slim luminaire features a nominal 1.5” aperture. It combines a sleek aesthetic with high performance to impart a glowing linear elegance to interior spaces with suspended and surface mount options – in individual units, continuous runs or patterns – in 1-inch increments. Additionally, multiple finishes: Black, Titanium Silver, and Matte White, as well as



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Installation and service are made easy with a simplified joining and alignment mechanism that optimizes the stability and straightness of patterns and continuous runs.

The new luminaire is available with Preferred Light, an advanced LED technology that delivers lighting to effectively render color for human preference, creating more comfortable and visually appealing environments.

Seem 1 Indirect is also backed by the Right Light™ program, with delivered lumen outputs that stay

consistent as technology upgrades occur. Right Light also allows for custom programming of wattages and lumen outputs within the standard range to meet lighting power density (LPD) requirements.

Seem 1 Indirect joins a family of linear luminaires that offer flexibility to unite a space with lines of light in a variety of mounting styles: recessed, suspended, surface mount, and wall mount. It also coordinates with the sound-absorbing companion, Seem 1 Acoustic.

About Focal Point, LLC
Focal Point is a Chicago-based family owned and operated architectural lighting manufacturer like no other. Believing great lighting isn't just about meeting technical design requirements – it's about people – our focus is on creating great luminaire designs that stand the test of time, with beautifully simple forms to complete an architectural statement and with optimal illumination to comfortably define the space and its purpose. Learn more about our people, approach, and why we value trusted partnerships by visiting our web site at www.focalpointlights.com.

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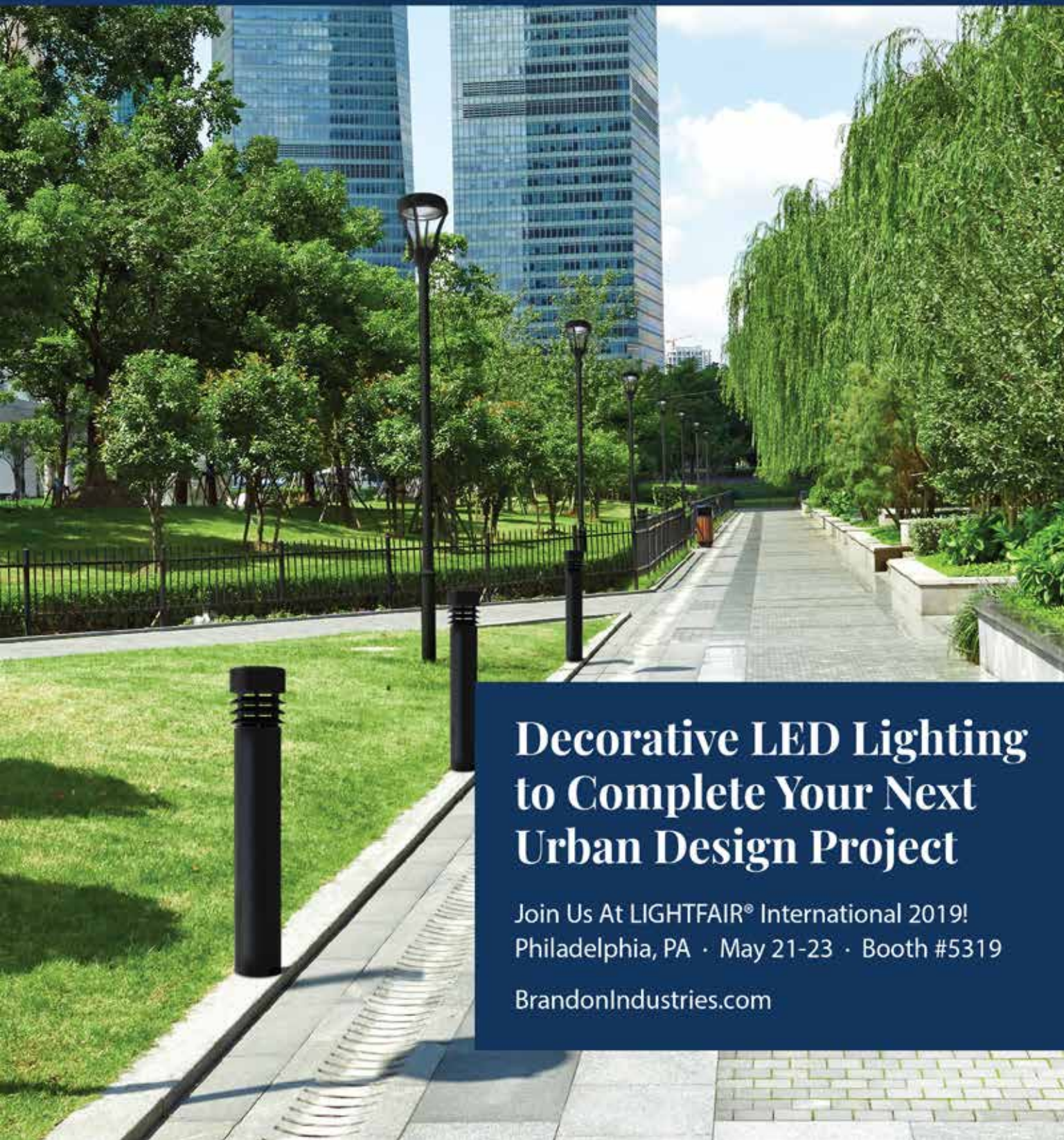
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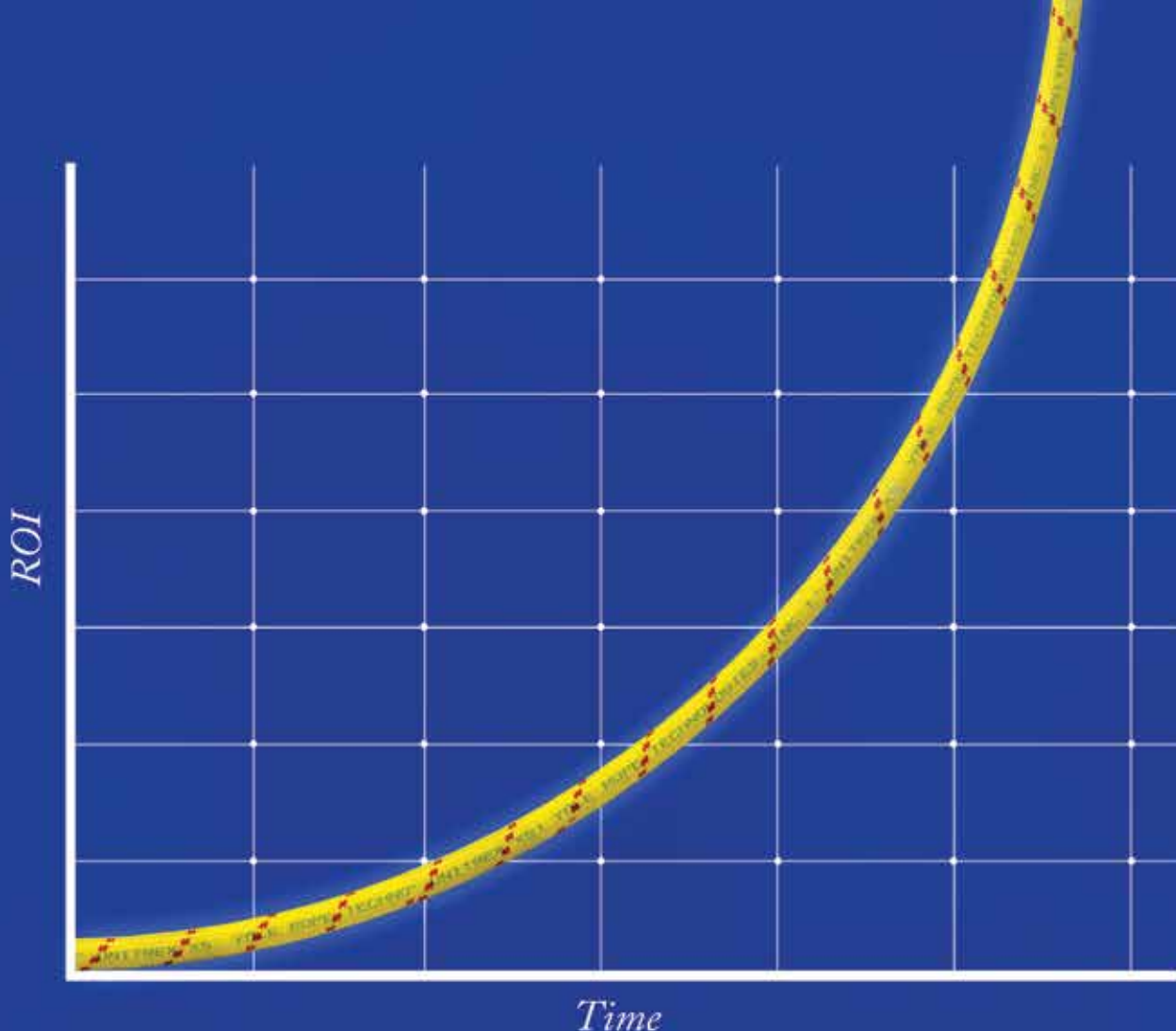
Contractors Have Valuable Focal Point Products and Services to Consider at NECA 2019

Visitors attending the National Electrical Contractors Association's NECA Show can expect to find a wide range of products in the Focal Point booth (3248) that are both cost and installation friendly. But there are more reasons why a visit with the Chicago based luminaires manufacturer will interest electrical contractors during the September 15-17 event in Las Vegas at the Mandalay Bay Convention Center.

"I anticipate electrical contractors attending the show will not only be interested in the selection of new and proven products that we will be exhibiting, but also in the contractor services we offer," stated Mike Thornton, Chief Marketing Officer for Focal Point. "For those who may not be familiar with Focal Point, we have a host of contractor tools to help make their job easier, such as our Field Service team and Quickship program."

Contractors can take advantage of the Focal Point Field Service team, a dedicated group of professionals led by a former contractor. They typically respond to most inquiries the same day, and handle everything from providing installation tips and troubleshooting help to sending replacement parts. Being a vertically integrated company, the team has quick access to the manufacturing facility and inventory for quick turnaround parts, plus the expertise of the Focal Point Engineering team and staff electrician.

"Time is money and as everyone knows, those who can respond faster than others get rewarded," said Thornton. "Our Quickship program makes a contractor's job easier, meeting short project schedules



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quickly because the program gives them a wide assortment of luminaires to choose from with a shipping window of just 5 or 10 days.

“Some of the new contractor-friendly products that will be featured,” continued Thornton, “are from our new Acoustic Solutions program. These integrated luminaire and baffle systems simplify the sourcing and installation process. We are acutely aware of the need to create luminaires that meet contractor needs to reduce installation time and cost.”

The Acoustic Solutions program Thornton referenced features Seem™ 1 Acoustic, a flexible linear luminaire and baffle system designed to increase comfort and well-being. It will be displayed with lit and unlit units and is an excellent choice to meet a project’s design and budget demands. The integrated lighting and sound management system leverages the powerful light engine of Focal Point’s Seem® 1. It controls sound by utilizing the eco-friendly, patent-pending AirCore technology to maximize sound absorption with a per unit Noise Reduction Coefficient (NRC) of 1.05.

More new commercial products of interest to contractors include the ID+ 4.5² Downlight with round and square apertures. Completely redesigned and launched in July, it is packed with contractor-friendly features such as a universal housing that accommodates ceiling thicknesses from 0.5² to 3² and provides options to change trims in the field. This luminaire features LED technology, offering improved performance and efficacy, easy installation and increased flexibility.

The ID+ 3.5² Downlight – which is designed for shallow-plenum applications and field changeability – will also be on display and is part of Focal Point’s Quickship program.

Regarding established products, Focal Point will exhibit Amica® 2. An economical architectural troffer designed for shallow-plenum situations, it offers superior performance that meets the DesignLights Consortium® (DLC) Premium status. It’s also known for its integration capabilities with building control systems and is one of Focal Point’s most popular go-to items as part of the Quickship program.

“We optimize luminaires with easy access to the LEDs and drivers, and simple mounting and installation features such as Seem joining. At NECA, we will display the simplified joining with a hands-on demonstration of Seem 1, Seem 2, and Seem 4-LP, as well as the ID+ 3.5² Adjustable Downlight,” remarked Thornton.

“All of the pieces are in place to help contractors succeed. It’s our goal to educate and continue helping them, and we hope to visit with many of the contractors who plan on attending NECA.”

About Focal Point, LLC

Focal Point is a Chicago-based family owned and operated architectural lighting manufacturer like no other. Believing great lighting isn’t just about meeting technical design requirements – it’s about people – our focus is on creating great luminaire designs that stand the test of time, with beautifully simple forms to complete an architectural statement and with optimal illumination to comfortably define the space and its purpose. Learn more about our people, approach, and why we value trusted partnerships by visiting our web site at www.focalpointlights.com.

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Klein Tools'® Pro Folding 11-Piece Hex Key Set Features a 1/2-Inch Key Size

Klein Tools, for professionals since 1857, introduces the Pro Folding Hex Key Set (Cat. No. 70550), which equips professionals with 11 extended-reach blades in one convenient tool. Its industrial strength blades, including the high-leverage 1/2-inch key, are built to stand up to harsh jobsite conditions.



Pro Folding Hex Key Set (Cat. No. 70550)

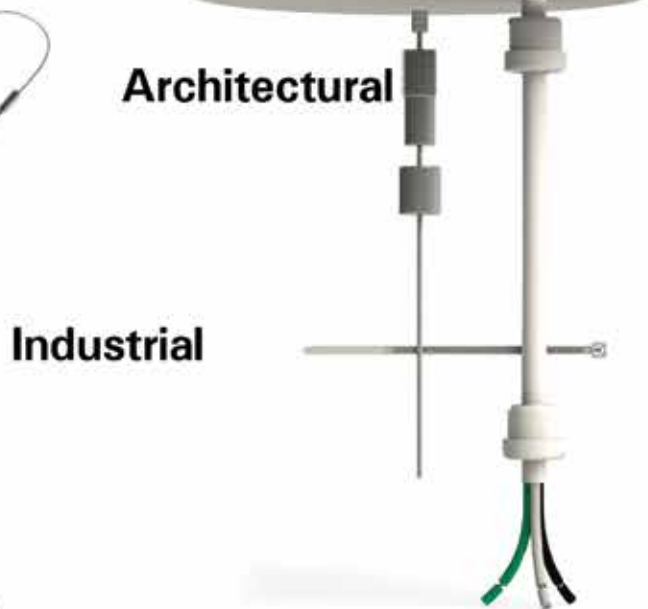
- Pro Folding Hex Key Set with 11 extended-reach blades houses the most frequently used hex key sizes in one set:
 - 1/2, 3/8, 5/16, 1/4, 7/32, 3/16, 5/32, 9/64, 1/8, 7/64, and 3/32-inch
- High-leverage blades open independently up to 270 degrees
- Hex-key ends are square-cut for a secure, full-depth fit and maximum contact with the socket to prevent slippage and stripping
- Blades are made of tough, heat-treated alloy steel and range from approximately 3.5 to 4.5 inches long
- Reinforced nylon handle has a sturdy, comfortable grip

"Standard hex key sets do not offer the sizes tradespeople need to stay prepared for the day's work," says Austin Minor, product manager at Klein Tools. "Featuring 11 precision-fit blades, including a 1/2-inch key, Klein Tools designed the Pro Folding Hex Key Set to equip skilled professionals with the most frequently used hex key sizes, helping to get any job done right."

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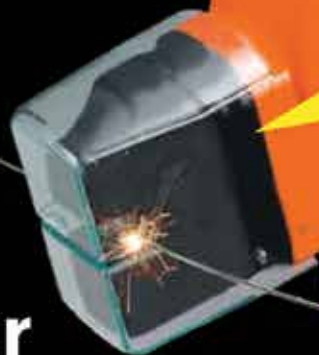


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Klein Tools'® Shear-Cut Wire Stripper Features Six Stripping Holes for 8-20 AWG Wire



Klein Tools, for professionals since 1857, introduces the Klein-Kurve® Shear-Cut, Heavy-Duty Wire Stripper (Cat. No. K12035), which features shear-cutting knives for a lower force to cut copper wire and larger cables. This updated model integrates Klein's quadruple-strength design and six stripping holes for use on 8-20 AWG wire.

Klein-Kurve® Shear-Cut, Heavy-Duty Wire Stripper 8-20 AWG (Cat. No. K12035)

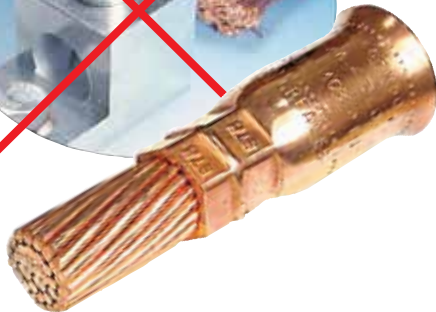
- Forged from Klein's U.S.-made, proprietary steel blend, providing four times the strength of traditional Klein wire strippers
- Strips 8 to 18 AWG solid and 10 to 20 AWG stranded wire
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- Shear cutting knives provide easier cutting of copper wire and larger material such as Romex® cable (all sizes) and other nonmetallic (type NM) sheathed cable
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- Wire looping hole
- Hot riveted joint prevents handle wobble and separation of the blades over time
- Klein-Kurve® comfort grip handles with textured grips for reduced hand fatigue and enhanced dexterity
- Integrated hang holes for easy all-day carrying
- Romex® is a registered trademark of Southwire Company
- Existing Klein-Kurve® Heavy-Duty Wire Stripper models include the 8 to 18 AWG (Cat. No. K12054) and 10 to 20 AWG (Cat. No. K12055)

"The Klein-Kurve® Heavy-Duty Wire Strippers feature a breakthrough wire stripper design forged from our U.S.-made proprietary steel blend and are manufactured to be four times stronger than traditional Klein wire strippers," says Tyler Winthers, senior product manager at Klein Tools. "Klein's newest innovation, the K12035, not only provides professionals with an expanded wire stripping range but also shear-cutting knives for easier cutting. These forged, heavy-duty wire strippers offer a durability built to withstand harsh jobsite conditions day-in and day-out."

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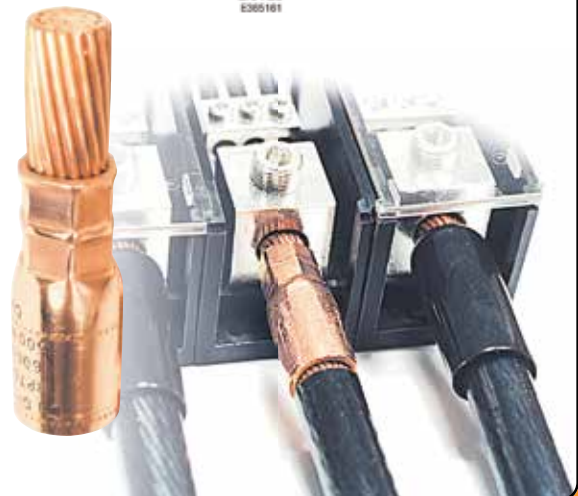
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- Fabricated of wrought copper with pin of Class B copper conductor
- Insulating covers are provided

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- Fits into mechanical set-screw type connectors in panels, transformers and machinery
- Fabricated of wrought copper barrel with pin of Class B copper conductor
- Insulating covers provided



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Klein Tools'® New Non-Contact Voltage Tester Also Measures Distances up to 66 Feet



Klein Tools (www.kleintools.com), for professionals since 1857, introduces the Non-Contact Voltage Tester with Laser Distance Meter (Cat. No. NCVT-6), which detects the presence of AC voltage and measures distances up to 66 feet – all in one lightweight, easy to carry tool. The NCVT-6 extends Klein Tools' existing non-contact voltage tester product offering.

Non-Contact Voltage Tester with Laser Distance Meter (Cat. No. NCVT-6)

- Provides non-contact determination of AC voltage in cables, cords, circuit breakers, switches, outlets and wires
- Detects AC voltage from 12 to 1000V with simultaneous visual and audible indicators when AC voltage is detected
- 66-foot (20 m) laser distance meter provides measurements in meters, inches with decimals or fractions or feet with decimals or fractions
- High-visibility reverse contrast display for easy viewing in low-lit areas
- Easy-to-use interface with a single-button toggle between the voltage tester and laser distance meter
- Audible indicator beeps at a greater frequency when sensing higher voltages or closer proximity to source
- Auto power-off conserves and extends battery life
- Screw-thread battery cap for added durability
- Laser Class II, 630 to 670nm, Max. Power <1mW
- 6.6-Foot (2 m) drop protection
- Ingress Protection IP40 Dust Resistant
- CAT IV 1000V
- Lightweight tool with pocket clip for easy everyday carrying and storage

"With the integration of the laser distance meter, Klein Tools' newest non-contact voltage tester offers multi-purpose functionality, combining two commonly used tools into one," says Sean O' Flaherty, director of product management at Klein Tools. "The NCVT-6 can detect AC voltage from 12 to 1000V and can measure distances up to 66 feet. Its easy, single button change between voltage detection and laser distance measurements make this easy to carry tool the perfect solution for tradespeople working on jobsites from small residential developments to large-scale commercial endeavors."

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Platinum Tools® Showcases New Shielded Cat6A/7 RJ45 Modular Connectors at CEDIA Expo 2019

Now Available, the Connectors are Designed to Terminate Round Solid or Stranded, 28 – 26 AWG, Cat6A/7 Network Cable; Meets and Exceeds 10Gig Performance Standards

Platinum Tools®, the leader in solutions for the preparation, installation, hand termination and testing of wire and cable, is proud to announce it will showcase the recently launched shielded Cat6A/7 RJ45 (8P8C) modular connector (p/n 106240) during CEDIA Expo 2019, held in Denver from Sept. 12-14 at the Colorado Convention Center, booth # 4133. The new connector is now available.

“Our new shielded Cat6A/7 RJ45 modular connector is designed to terminate round solid or stranded, 28 – 26 AWG, Cat6A/7 network cable,” said John Phillips, Platinum Tools, LLC product manager. “The connector contains 3-Prong contacts that hold the wire in place giving a reliable connection, and meets and exceeds 10Gig performance standards.”

Additional features and specifications include:

- Cable jacket outer diameter size range: 0.224in. – 0.335in. (5.7mm – 8.5mm)
- Insulation diameter (conductor) size range: 0.037in. – 0.041in. (0.94mm – 1.05mm)
- Designed for both shielded and unshielded cabling
- Compatible with CAT7, CAT6A, CAT6E, and CAT6



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About Platinum Tools

Platinum Tools, founded in 1997, was created based upon two very simple objectives. First, develop the absolute best possible solutions for the preparation, installation, and hand termination of wire and cable. Second, implement an operational infrastructure that can deliver these products in an efficient, timely, and high quality manner.

All of our products must absolutely satisfy three critical benchmark criteria...utility of function; quality of function; and economic value. Our people are our company. They, too, must be focused on and work to satisfy three critical benchmark criteria...customer satisfaction; product knowledge and expertise; and willingness to learn and adapt.

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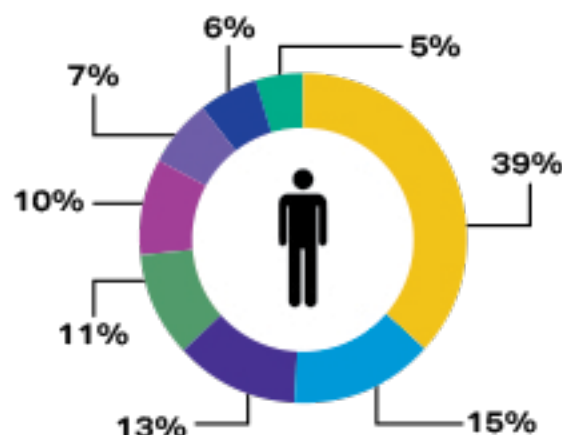


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- Project Manager/Estimator

- Director
- Foreman/Superintendent
- Journeyman
- Other

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of attendees rated the show floor education as *Excellent* or *Very Good*

9 out of 10

are likely to purchase a product or service seen at the NECA Show



96%

are likely to recommend the NECA Show to an industry colleague

95%

of attendees rate the NECA Show as *Excellent* or *Very Good*



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For more information contact Taylor Kershaw at 301-215-4508 or taylor@necanet.org

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